

Presentation on:

Fleet Performance Program – a must to survive for bulk carrier and container ship owners

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CMB's Fleet Performance Program

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Content

- Compagnie Maritime Belge (CMB)
- Fleet performance
 - ➤ Uniform reporting (ShipReports)
 - ➤ Fleet Performance Monitoring software (FPM)
- Overview of FPM capabilities
- Next steps in the fleet performance program
- Q & A











Compagnie Maritime Belge

- At the instance of the Belgian King Leopold II, British interests established Compagnie Maritime Belge du Congo (CMBC) in 1895 in order to provide a regular shipping service to the Congo.
- In 1911, CMBC was listed on the Brussels stock exchange.
- In 1930, CMBC became Compagnie Maritime Belge (CMB).
- Throughout the 20th century, CMB developed into a diversified international shipping group.
- In 1991, the Saverys family bought a controlling stake in the company.
- In 2003 and 2004, Exmar (gas transportation) and Euronav (crude oil transportation) were listed separately on EURONEXT.
- In 2015, the Saverys family took CMB private.
- CMB is based in Antwerp with regional offices in Tokyo, Singapore and Hong Kong.









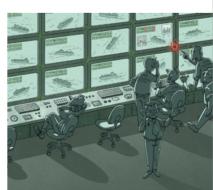






Fleet Performance post slow steaming, nose jobs, trim optimisation etc...

- All efforts done within the company by various departments were lined up in a fleet performance program.
- A goal was set to save 4-6% on fuel consumption.
- 70% of the vessels fitted with shaft power meters and mass flow meters. Goal: 100% in 2018
- Market demanded to have actual and accurate data.
- Chartering Department's demands:
 - Warnings if a vessel overconsumed (prior to the customer complaints)
 - ➤ Accurate speed/consumption table for defining new contracts. No more 'without guarantee'.
 - ➤In a low margins market, an accurate costs knowledge is key











The first step focused on processing the (noon) reports from the ships automatically

 In-house development of ShipReports which makes it possible to report in a <u>uniform</u> and <u>standardized</u> way for both owned and chartered tonnage.

• Through the ship's email, the report content is transferred towards an

onshore CMB SQL server.

 Reader was developed so that all reports could be accessed instantly by all departments.









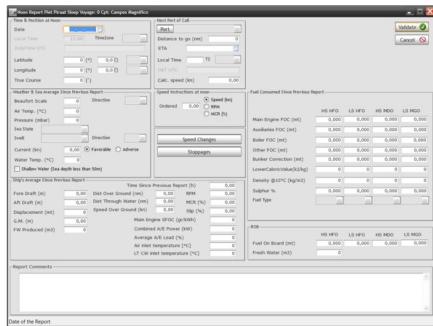


In March 2016 the first version of ShipReports was

launched

 Today, 88 vessels report with the ShipReports software.

 Already 40,000 reports (of which 24,000 noon report) are contained in the SQL database.









External consultants were assessed for providing CMB with fleet performance monitoring

- 10 external consultants which offer fleet performance monitoring were contacted and invited to present their experience and competence.
- With 5 companies a trial was started.
- 2 companies were selected for doing a performance exercise on 20 vessels (4 series of sister ships) with the same dataset:
 - ➤Out of the 20 vessels analyzed, only 8 vessels showed similar results. UW inspections performed afterwards showed that both parties were right and wrong in their analysis;
 - Fleet performance monitoring is a combination of experience, good data, numerical modelling (with normalization and correction) and the right people;
- →It was decided to develop our own performance monitoring platform: FPM



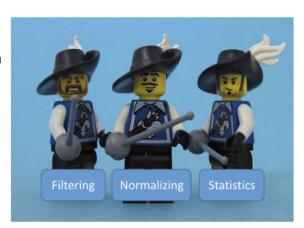






Fleet Performance Monitoring (FPM) provides the dashboards for Operations, Technical and Chartering

- · Basic method for data processing:
 - ➤ Filter the dataset
 - ➤ Normalize/correct for reference condition
 - ➤ Apply statistics
- Cooperation with research institutes was set up to further improve the code
 - ➤ Delft University of Technology
 - ➤ Ghent University
 - ➤ University College of London





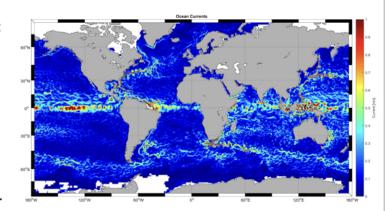






The information of the Vessels is also verified with external data sources

- NOAA server provides data such as:
 - ➤ Significant wave height
 - >Swell direction
 - ➤ Sea water temperature / depth
 - **>**Salinity
 - ➤Wind force and direction
 - >Ocean current
- AIS data sources such as Vestrak.
- MeteoGroup from the Netherlands.

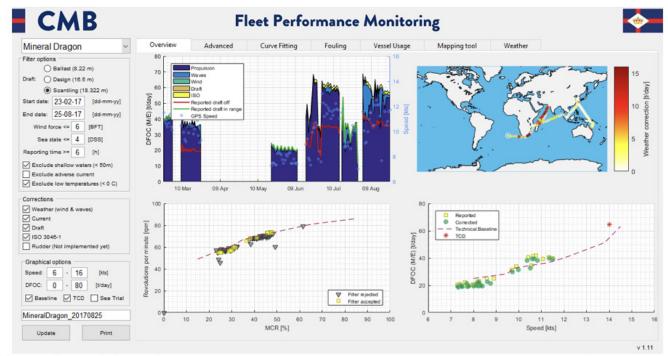










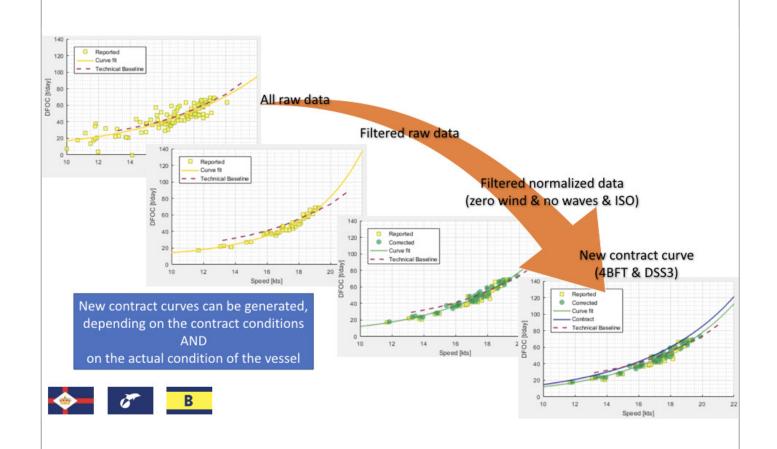


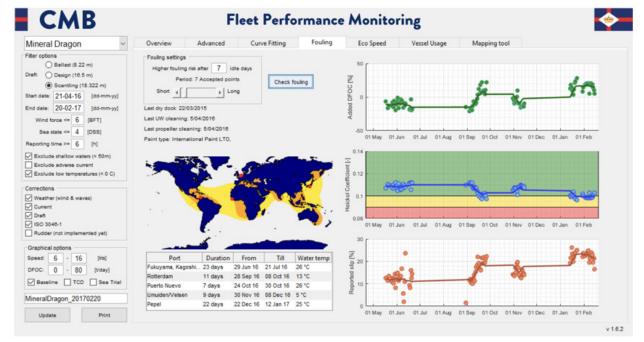










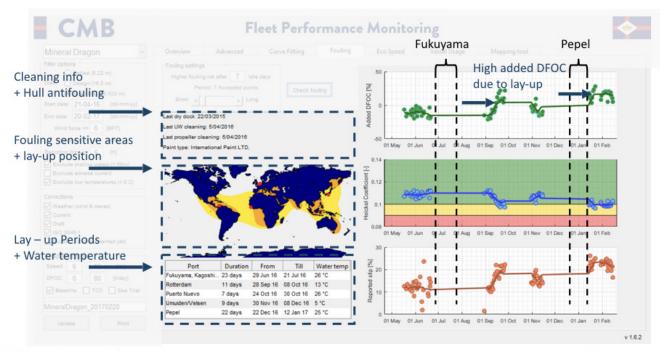








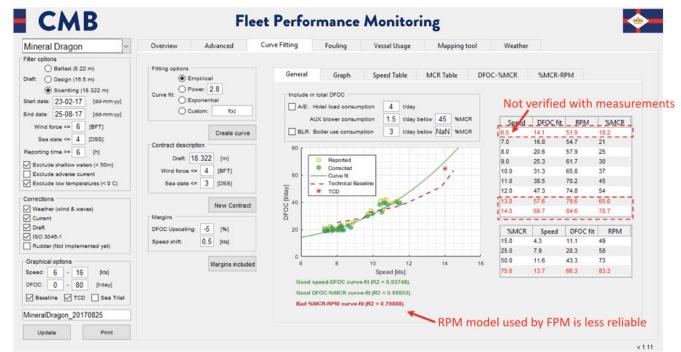










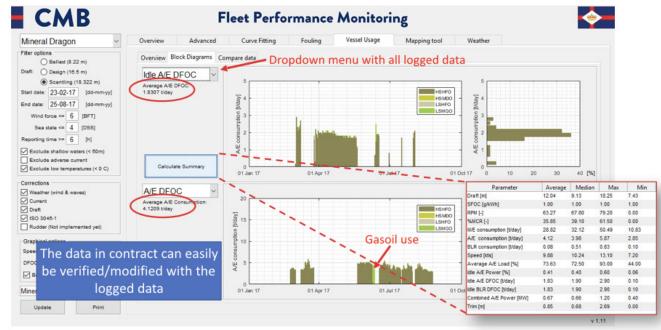










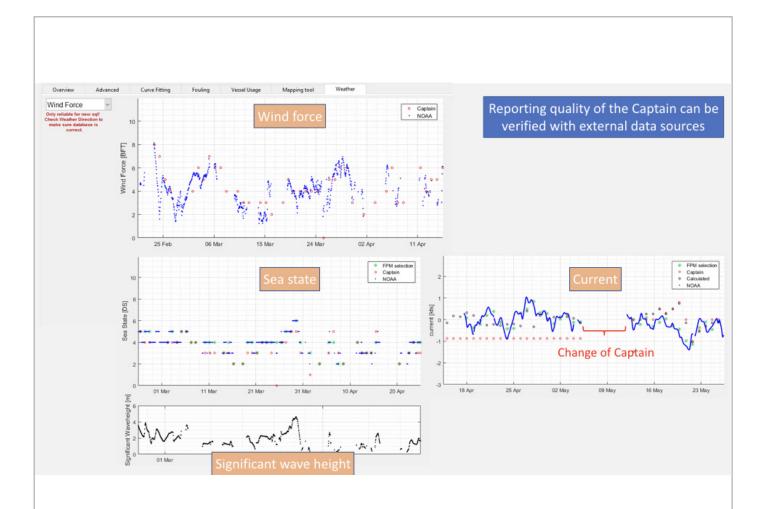












Next steps within the Fleet performance program

- Light logging system
- Automated reporting
- Route optimizer











Light logging system

- Combination of the benefits of noon reports (complete and verified data) and continuous monitoring (high frequency data), but at an acceptable cost.
- Installed by crew with the help of an easy to understand instruction video and manual.
- A logger is installed which captures only the most important parameters (DFOC, GPS, RPM, %MCR, Torque, speedlog, anemometer/anemoscope and rudder sensor).
- The ShipReporting program reads out this logger and sends the data on a similar way like the ship reports towards the CMB SQL server.
- MatLab transforms the data into information.









Vessel performance is a game played on many fields

- Buy a good ship from a good yard.
- Operate it effectively (avoid bad weather, negative currents, smart speed distribution over the voyage, etc).
- Install accurate measurement devices (such as mass flow meters and torque meter) and analyze the reported data.
- Crew attitude, crew training (avoid running of pumps without purpose).
- Regular propeller and hull cleaning.
- Maintenance
- Analyze data: ShipReports and FPM.











